

VM AGRO Allocation of Professionals and Technical

Management for Systems Development

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VM Agro wanted a complete ERP system. Visionnaire architected and developed the solution

In order to modernize its business, VM Agro, a Brazilian soybean, corn and cotton producer, needed to undergo a digital transformation, and the main challenge was to unify systems of different sizes that did not communicate with each other and did not meet the specific needs of the enterprise, with the aim of centralizing everything in a single system.

VM Agro's main need was for such a system to be complete, with not only ERP functions, but also CRM tools, customer contact, accounts payable and receivable controls, accounting, among others.

However, there were specificities that made this a complex challenge. First, it was necessary to conduct a requirements analysis, that is, to specify the details that would need to be executed in order to reach the final objective. Not only that, VM Agro also needed flexibility in carrying out the project, since the desired system should meet the company's present and future needs.

Visionnaire has long-standing *expertise* in specifying, architecting and executing software projects through a specialized agile team, with the flexibility to quickly increase and decrease the Squad.

Thinking about the needs of VM Agro, the solution proposed by Visionnaire was the development of systems with an open scope and in the outsourcing modality, with allocation of professionals and technical management carried out by Visionnaire.

The result was ERP Colheitas (Harvests ERP), a complete system featuring everything that was envisioned and requested by VM Agro. It is an ERP solution for farms that includes several modules: Administrative, Operational, Purchasing, Warehouse, Agricultural Inputs, Silo, Logistics, Tillage, Human Resources, Accounting, Legal and Management.

For 2023, the inclusion of a new module, Cotton Crop, is planned, which shows that the system, however complete it may be today, is also ready for new undertakings by VM Agro.



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